

SMRCA Roofing Roofer

October 2015

Volume 27

Issue 3

Michigan Roofing Contractors Association Celebrated 50 Years!

The Michigan Roofing Contractors Association (MiRCA) celebrated its 50th Anniversary at the Grand Traverse Resort on July 23-26, 2015.

The festivities began on Thursday with a Welcome Reception on the beach. Everyone gathered with their families to see long time friends, meet new friends and network with business associates. Garwood, Buda, Knight and Associates hosted a hospitality evening, with lots of laughs, stories, great friends and card playing. A big thank you to Garwood, Buda, Knight and Associates for hosting this event. An educational session on "Drones—The Future of Roofing" was presented by Harry Arnold, Detroit Drone. Mr. Arnold explained how the drones worked, their uses and federal regulations. He also demonstrated the drone in action, flying over the Grand Traverse Resort. Attendees also gathered for a euchre tournament, everyone had a blast even those who came to watch and socialize.

Everyone dressed up for a grand dinner reception held Saturday evening. A beautiful 50th Anniversary video tribute was created by Jim Spencer, National Roofing & Sheet Metal Co., Inc.. Thank you Jim for all of your hard work! The evening continued with The Jenn and Royce Band—Amazing performers!! (If you missed them, they will be entertaining us again in 2016)

The MiRCA kids also had a 50th celebration party which included a bounce house and inflatable tall slide.

This event couldn't have been such a grand event without our sponsors—Thank you!!

ABC Supply
Accident Fund Insurance Company
Advanced Architectural Sheet Metal & Supply, Inc.
ALCO Products, LLC
Allied Building Products
Bornor Restoration, Inc.
East Muskegon Roofing & Sheet Metal Company
Environmental Industrial Services, Inc.
Garwood, Buda, Knight & Associates, Inc.
Hunter Panels/JR Enterprises
J & L Roofing Company
Johns Manville
MWA Commercial Roofing Solutions

National Ladder & Scaffold Company
National Roofing & Sheet Metal Co., Inc.
North Roofing Company
North Coast Roofing Systems, Inc.
Oakland Metal Sales, Inc.
PRO Chapter—Flint
Roofing Industry Promotion Fund
Royal Adhesives and Sealants
T.F. Beck Company
TK Roofing Products and Marketing
Valenti Trobec Chandler, Inc.
Wimsatt Building Materials, Inc.



Looking forward to seeing everyone at next year's convention—Mission Point, Mackinac Island July 21-24, 2016.

Office Space Available

Looking for office space? We've got the space you are looking for! The RIPF office building located in Warren, MI has office space available.

3 office suites with reception area on 2nd floor with private entrance. Ample parking, close to I-75, newly carpeted and painted.

Space can be lease as a whole or individual offices.

If interested, contact Heather Hadley at 586-759-2140.



SOUTHEASTERN MICHIGAN ROOFING CONTRACTORS ASSOCIATION
3560 E. Nine Mile Road, Warren, MI 48091 (586) 759-2140 Fax (586) 759-0528 www.smrca.org

MiRCA 50th Annual Convention



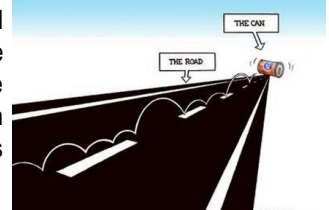
Happy 50th Anniversary MiRCA!!



If you would like to be part of the Michigan Roofing Contractors Association (MiRCA), contact the Association Office at 586-759-2140 or email heather.hadley@smrca.org for information and an application.

Working Together Local 149 and SMRCA Contractors

Over the past four decades private sector unions have been in decline. Sadly a most successful union model that evolved in the Building Trades fell prey to union decline by association and an outdated culture. The decline in trade unions masks important facts. Trade unions represent only 13% of the market but produce 74% of trade certifications making union apprentice programs the second largest four year degree. Union contractors remain some of the best and most successful. In our journeys union quality is often acknowledged by project managers closest to the work.



The Working Together Team has created a plan to regain union market share. As Mark Peterson, Local 149's new Business Manager, stated at a recent Labor Management meeting; *'we won't fix these problems overnight but we're hoping that what we start today will set building blocks for the future 5 and 10 years down the road.'* Brian Gregg at the union school had this to say; *"We ran out of road to kick the can down the road any further."*

Under new leadership the Union, through the Working Together Program, wants to change old perceptions and cultures. We want non-union contractors to take the time to consider all the facts, not rhetoric, before making a decision to remain non-union. Accordingly the Working Together Team believes that being able to effectively articulate the benefits enjoyed by union contractors is critical. Below are some of the points we present to non-union contractors:

- Michigan's largest roofing contractors are union but there are also very successful union contractors in every sales volume segment.
- If labor cost were truly **THE** issue then why do union companies excel in profitable service and inspection markets where labor cost is obvious on time and material billings?
- Although union labor is perceived as higher cost, the result of hourly wages and fringes the truth is that union hourly labor cost is offset by:
 - Productivity gains, the result of professional training and high experience level inherent in career technicians.
 - Generally better safety records that reduce expensive insurance cost.
 - Higher quality work that lowers the return rate for improperly installed roof components.
- Access to higher quality labor allows owners and managers to focus on improving their business and increasing sales as less time is spent finding labor and overseeing labor on the roof.
- Modern union agreements have taken into consideration the flexible schedule requirements demanded by the industry. This includes 10 hour work days and Saturday make up days.
- Union contractors enjoy a great deal of schedule flexibility as technicians are trained in all roof systems allowing contractors to move technicians from one crew to another, maximizing schedule capacity.
- Having the capability to install all roof systems opens market segments.
- Union workers who don't make the grade in the contractor's eyes are sent back to the hall without hassle.

Some non-union contractors we're talking to are small and may need assistance. The Working Together Team is developing a list of resources to help with the transition. If you can add some bullet points to our list please let us know.

2015 Global Safety Award

Congratulations to Royal Roofing, Inc. for receiving the 2015 Global Safety Award from GM.



**** SLATE NEEDED ****

The SMRCA Association, JATC Training Center and the Roofers Union Local #149 are looking for donations of slate tiles or scraps. The slate tiles or scraps will be cut to create coasters, which will be distributed to building owners, school officials, etc. as a marketing tool to promote the SMRCA Roofing Contractors through the Working Together Program.

If you would like to donate, please contact Heather Hadley at 586-759-2140.

Thank you in advance!

2016 SMRCA Golf Outing

The 2016 SMRCA Golf Outing will be at

The Links of Novi

on

Monday, May 23, 2016

Mark Your Calendar!



Birthday Wishes



Anthony Schena

Schena Roofing & Sheet Metal Co., Inc.

October 7

Pat Fritsch

Roofing Products of Michigan, Inc.

October 16

Stacy Foley

Crane Roofing, Inc.

October 20

George Schena

Schena Roofing & Sheet Metal Co., Inc.

November 13

Jim Coppens

Mid Michigan Roofing

November 15

Brian Moore

Schreiber Corporation

November 29

Roger LaDuke

LaDuke Roofing & Sheet Metal

December 13

Kathy LaDuke

LaDuke Roofing & Sheet Metal

December 21

Dan Casey

T.F. Beck Company

January 7

Joe Crane

Crane Roofing, Inc.

January 22

Deepest Sympathy

Our deepest sympathy's are extended to family and friends of:

Bonnie Hadley

(mother-in-law of Heather Hadley—SMRCA)

Gertrude Coppens

(mother of Jim Coppens—Mid-Michigan Roofing)

Louis Laslo

(father of Marty Laslo—Division 7 Roofing Solutions, Inc.)



Anniversary Wishes

Anthony & Kristy Schena

Schena Roofing & Sheet Metal Co., Inc.

October 13

Chuck & Dee Rosa

Lifetime Member

October 16



Steve & Lisa Yontz

ABC Supply

October 17

Industry Schedule of Events

November 9-10, 2015

RCI Building Envelope Technology Symposium

Nashville, TN

www.rci-online.org

November 10-13, 2015

66th MRCA Annual Conference & Expo

Kansas City, MO

www.mrca.org

November 18-20, 2015

Greenbuild International Conference & Expo

Washington, DC

www.greenbuildexpo.org

January 21-22, 2016

CRCA 33rd Annual Trade Show

Oakbrook Terrace, IL

www.crca.org



Education Resources



CAM Online

www.cam-online.com



NRCA

www.nrca.net



MIOSHA

www.michigan.gov/miosha

Congratulations

Happy retirement to Bob Peterson, former Roofers Union Local #149 Business Manager.

Congratulations to the "NEW" Roofers Union Local #149 Business Manager—Mark Peterson.

Southeastern Michigan Roofing Contractors Association

Michigan Roofing Contractors Association

Detroit Roofers JATC Local 149

Roofers Local #149



JATC Training Center Corner

Source: U.S. Bureau of Labor Statistics, September 17, 2015.

Fatal falls, slips, and trips were up 10 percent in 2014 from the previous year. Falls to lower level were up 9 percent to 647 from 595 in 2013, and falls on the same level increased 17 percent. In 532 of the 647 fatal falls to lower level, the height of the fall was known. Of those cases in which the height of fall was known, four-fifths involved falls of 30 feet or less (427) while about two-thirds (340) involved falls of 20 feet or less.

Subpart M, 1926.503 requires employers to provide a training program for each employee who “might” be exposed to fall hazards. Referencing falls to a lower level in height, the word “might” speaks of the possibility of a Brother or Sister falling more than 6 feet.

Reality beckons one then to ask oneself how many construction workers would not be exposed to such fall hazards? Also, note in code that competent persons must perform this essential training and a certified proof, with signatures, be accessible to OSHA. How many of us can say we, or members of our companies, actually possess such fall protection training and the requisite corresponding proof thereof?

Exercise: Rights and Responsibilities: Ask Foreman, Journeyworkers and Safety Monitors, can you remember receiving certified fall protection training? If so, can you describe what you learned, who performed the training, and where is the fall protection certifications kept? The information they provide you with their understanding of fall protection can save lives and save you money from fines.

The Detroit Roofers & Waterproofers Training Center offers a two-day Fall Protection Competent Person training course to the Southeastern Michigan Roofing Contractors Association and their employees.

Subpart M, 1926.503 Training requirements:

(a) Training Program.

(1) The employer shall provide a training program for each employee who might be exposed to fall hazards. The program shall enable each employee to recognize the hazards of falling and shall train each employee in the procedures to be followed in order to minimize these hazards.

(2) The employer shall assure that each employee has been trained, as necessary, by a competent person qualified in the following areas....

(b) Certification of training.

(1) The employer shall verify compliance with paragraph (a) of this section by preparing a written certification record. The written certification record shall contain the name or other identity of the employee trained, the date(s) of the training, and the signature of the person who conducted the training or the signature of the employer.

(c) Retraining. When the employer has reason to believe that, any affected employee who has already been trained does not have the understanding and skill required by paragraph (a) of this section, the employer shall retrain each such employee.

If you would like more information regarding this two-day Fall Protection Competent Person Training Course, contract the JATC Training Center at 248-543-3847.

**Mark your
calendars
for the
2016 MiRCA
Annual
Convention!!**

MiRCA 51st Annual Convention
July 21—24, 2016

www.missionpoint.com

Mission Point Resort
Mackinac Island
Michigan

SMRCA Spells the Best in Roofing Services

- S**AFETY A safe jobsite is assured because SMRCA crews complete the M.U.S.T. Safety Training and Drug Testing.
- M**ULTIPLE SERVICES A SMRCA Roofing Contractor has the ability to provide the roof you need because of our expertise in a variety of roofing applications and techniques.
- R**ELIABLE SMRCA Contractors are Union trained professionals bringing an Industry leading standard of service, quality and knowledge to every project.
- C**ONFIDENCE Projects completed by SMRCA Contractors provide a Michigan roofing contractor 2 year standard workmanship warranty.
- A**CCOUNTABILITY SMRCA Contractors are established companies with years of experience in providing responsive service, superior workmanship and exceptional value.

Call us today at 586-759-2140 to receive our free "Roofing Facts" brochure or contact one of the SMRCA Contractors below for a no-cost estimate on your next roofing project.

Southeastern Michigan Roofing Contractors Association Members

T. F. BECK COMPANY

Rochester Hills, MI
(248) 852-9255
www.tfbeck.com

LUTZ ROOFING COMPANY, INC.

Shelby Twp., MI
(586) 739-1148
www.lutzroofing.com

ROYAL ROOFING COMPANY

Orion, MI
(248) 276-ROOF (7663)
www.royalroofingco.com

J. D. CANDLER ROOFING CO., INC.

Livonia, MI
(734) 762-0100
www.jdcandler.com

M.W. MORSS ROOFING, INC.

Romulus, MI
(734) 942-0840
www.morssroofing.com

SCHEMA ROOFING & SHEET METAL CO., INC.

Chesterfield, MI
(586) 949-4777
www.schenarroofing.com

CHRISTEN/DETROIT

Detroit, MI
(313) 837-1420
www.cdetroit.com

NEWTON CRANE ROOFING, INC.

Pontiac, MI
(248) 332-3021
www.newtoncraneroofing.com

SCHREIBER CORPORATION

Wixom, MI
(248) 926-1500
www.schreiberroofing.com

DETROIT CORNICE & SLATE COMPANY

Ferndale, MI
(248) 398-7690
www.detroitcorniceandslate.com

NORTH ROOFING COMPANY

Auburn Hills, MI
(248) 373-1500
www.northroofing.com

LADUKE ROOFING & SHEET METAL

Oak Park, MI
(248) 414-6600
www.ladukeroofing.com

DAVE POMAVILLE & SONS, INC.

Warren, MI
(586) 755-6030
www.PomavilleRoofing.com



www.smrca.org