

SMRCA Roving Roofer

April
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NRCA Union Contractors Council Session “Expanding Market Opportunities for Union Contractors”

The 2014 International Roofing Expo (IRE) and NRCA's 127th Annual Convention were held on February 24-28 in Las Vegas and both were great successes. The turnout of 9,568 attendees broke the long-standing record set by the 100th NRCA Convention, which was held in San Francisco in 1987. There was also record-setting turnout, although on a much smaller scale, for the NRCA Union Contractors Council's (UCC) session on “Expanding Market Opportunities for Union Contractors.”

The Union Contractor Council was sanctioned by NRCA three years ago. Its primary aims are: to serve as a “voice” of NRCA's union-affiliated members; to provide a forum for NRCA's union contractor members to meet, exchange ideas and share information; and to sponsor educational programs and events of interest to union roofing contractors during the IRE. We are pleased to report that progress is being made on all of these fronts.

The UCC appoints a union roofing contractor to serve on the NRCA Government Relations Committee. This has brought a refreshing dose of “the signatory perspective” to its consideration of national legislative and regulatory issues. Working with NRCA staff, union affiliate associations and the International Roofers Union, the UCC has created a database of NRCA's union contractor members and can now quickly and easily communicate with nearly all of them via e-mail. The database will soon be expanded to include union roofing contractors who are not NRCA members.

The UCC is also establishing a solid reputation for presenting high-quality educational sessions at the IRE. A session on “Jurisdictional Disputes Affecting Roofing Contractors” was presented at the 2012 IRE in Orlando. It was lightly attended, but well reviewed. The following year, more than forty (40) union roofing contractors turned out for a spirited panel discussion on, “Meeting Tomorrow's Training Needs: The Union Perspective.” This year, nearly seventy (70) union contractors attended the UCC session on “Expanding Market Opportunities for Union Contractors.” The session not only served to inform attendees about how union contractors in various parts of the country are trying to generate more work, but also to initiate what we hope will be an ongoing dialog with the International Roofers Union.



(left to right) Panelists Dennis Ryan, Jim Hadel, Kinsey Robinson, Bill McHugh (Moderator) and Gary Sova.

International Roofers Union President Kinsey Robinson opened the session by noting that we live in challenging times. The Roofers Union has lost 2,500 members since the start of the recession and new applications for membership have sharply declined. Weathering the storm has been very difficult, but it has dramatically underscored the importance of forging a strong partnership between the International Union and its signatory contractors. It is encouraging, Kinsey said, that the contractors have “organized” and now have a national voice. At its October 2013 Convention, the Roofers Union granted formal recognition to the UCC as the representative of signatory roofing contractors.

Another lesson of the economic downturn is the increasing importance of focusing union resources on creating jobs for union contractors and the skilled craftsmen they employ. Collectively, the building trades unions control billion of dollars of pension fund assets. Through programs like “J for Jobs” and the Building Investment Trust, union money is being used to finance union construction projects that create union jobs. Similarly, unions are being much more strategic about using their political clout. Whether a candidate or office holder is a Republican or Democrat is less important now than whether he or she supports prevailing wage laws and Project Labor Agreements (PLAs).

International Vice President Jim Hadel then took the podium to describe a number of special national agreements to which the Roofers Union is a party. The

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SOUTHEASTERN MICHIGAN ROOFING CONTRACTORS ASSOCIATION

3560 E. Nine Mile Road, Warren, MI 48091 (586) 759-2140 Fax (586) 759-0528 www.smrca.org

UCC session @ IRE—Continued from page 1

National Maintenance Agreement (NMA) is popular with large multi-state or national employers, such as utilities, oil companies and automobile manufacturers and has generated nearly 12 million work hours for union roofers since its inception. The Nuclear Power Agreement has similarly preserved work in that industry for union contractors, sometimes in the most unlikely of places. For example, two roofing contractors are currently working on 36-month long nuclear power projects in Georgia! Project Labor Agreements, Hadel said, have "become the lifeblood of union contracting" and can be found in all fifty (50) states. How many man-hours are generated by PLAs is hard to quantify, however, because not all PLAs are cleared through the International Union, nor are all of them "union only."

Gary Sova of National Roofing (Burton, MI) then discussed his experiences working on projects subject to the National Maintenance Agreement. He expressed strong support for the Roofers Union's efforts to expand the use of the NMA. It allows him to be competitive in bidding for industrial work, especially on projects that are located outside of his immediate Local area. He has secured millions of dollars of work over the years.

Dennis Ryan of Waterproofing Associates (Mountain View, CA) followed by discussing how his experience working on PLAs influenced the company's 2012 decision to become a signatory contractor. Rather than harass him, Locals 81 and 95 of the Roofers Union used the opportunity to court him then non-union firm. They educated him about how the union trust funds work, provided him with excellent apprentices and sold him on the advantages of signing a Working Agreement. He said that the Union would be well served to use PLAs to introduce the best non-union contractors to quality training in

which Roofers Union Locals around the country have so heavily invested.

Bill McHugh, Executive Director of the Chicago Roofing Contractors Association, then moderated a very lively open discussion. It was noted at the outset that increasing work hours for union roofing contractors is a two-front war. We must fight to preserve the work that union contractors traditionally perform, while also aggressively trying to expand into new markets.

Preserving roofers' work is not just a matter of mediating jurisdictional disputes between rival unions. State and local licensing, workers' compensation, prevailing wage laws and regulations play pivotal roles in determining who can perform what work. Codes and standards can also be employed to reserve key segments of roofing work for qualified, professional roofing contractors with highly trained (union) workforces.

Expanding work opportunities will require a concerted effort to market union roofing as a value proposition. This effort must begin with stripping the negative from our ads, brochures and web sites and emphasizing the positive aspects of union contracting, from its professionalism and integrity to its commitment to investing in skilled workers. Given the low regard in which

unions are currently held, our work is cut out for us.

Article reprinted from the Associated Roofing Contractors of the Bay Area Counties, Inc. newsletter "From the Rooftop" April 2014.



Labor Management Working Together Program

We regret to inform you that Terry Mudge has resigned from the Working Together Program as of April 1, 2014.

The Working Together Committee is committed to continuing the ongoing efforts of the program. Mark Peterson and Bob Doyle will continue to attend pre-bids, bid openings and monitor jobs. Heather Hadley will handle the administrative duties.

We encourage you to inform Heather Hadley, Mark Peterson or Bob Doyle of any upcoming jobs, pre-bids and bid openings by phone or email. Please log onto the Working Together calendar to view upcoming pre-bid and bid opening information and let us know if we need to add or update any information.

New brochures, bumper stickers and other promotional items are being created to promote our contractors, men, the JATC School and our industry when we visit schools, municipalities and attend trade shows.

The committee is in search of a replacement for Terry Mudge. If you are interested or know someone who would be interested in this position, contact Heather Hadley.

Heather.hadley@smrca.org
586-759-2140

MUST DRUG POLICY CHANGE

Effective June 1, 2014

In response to Industry changes and the expectations of Owner Groups, Contractors, and Unions, MUST is modifying its drug testing policy to cover additional drugs of abuse. The MUST drug testing panel will now include Synthetic Opiates, MDMA (Ecstasy), and 6-AM (6-monoacetylmorphine).

MUST is committed to bringing highly trained skilled trades workers to all participating jobsites. We will continue working towards 100% Drug Free Work Zones.



National Roofing Week Children's Art Contest 2014

To promote the importance of roofs and the value of professional roofing contractors, NRCA is celebrating National Roofing Week July 6-12. A key component of the celebration will be a children's art contest!

The art contest offers children the opportunity to showcase their original artwork depicting why roofs are important.

Three winners will have their artwork featured on National Roofing Week materials, which will be displayed at industry events throughout 2014-15, including the 2015 International Roofing Expo® and NRCA's 128th Annual Convention in New Orleans.

Each winner will receive a \$100 gift card from one of several national retailers.

All entries must be submitted with a completed Art Contest Entry Form by June 2.

Winners will be announced June 30.

Visit www.nrca.net/artcontest for more information, or contact Charlotte Norgaard, NRCA's media relations manager, at (847) 493-7548 or cnorgaard@nrca.net.



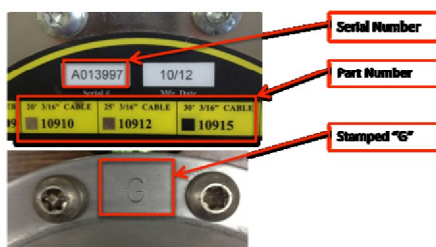
Guardian Fall Protection Recalls self-retracting lifelines

Guardian Fall Protection, Kent, Wash., has recalled certain self-retracting lifelines after discovering a potential performance problem in complying with ANSI/ASSE Z359.14-2012, "Safety Requirements for Self-Retracting Devices for Personal Fall Arrest and Rescue Systems," for -40 F cold conditioning tests. There have been no reported injuries resulting from the issue, but failure to return the specified units may result in serious injury or death. The part numbers being recalled are #109010 (20-foot, 3/16-inch Galvanized Cable Edge Series Self-Retracting Lifeline) and #10915 (30-foot, 3/16-inch Galvanized Cable Edge Series Self-Retracting Lifeline). The recall is limited to 20 – and 30-foot self-retracting lifelines and does not affect other Guardian products.

If a unit's serial number starts with the letter "A" and there is not a stamped "G" on the front cover, the unit needs to be returned. To ensure safety, please inspect your inventory serial numbers and ship products back to Guardian Fall Protection. All affected units will be recertified free of charge. Guardian Fall Protection's customer service will provide instructions for shipping returned products.

For more information, contact David Gambini, Guardian Fall Protection's quality assurance director, at DavidG@guardianfall.com or visit www.guardianfall.com.

**SAFETY
RECALL**



MIOSHA 2014 Take A Stand Day

Across the state on **August 13th**, the Michigan Occupational Safety & Health Administration (MIOSHA) is inviting employers to **"Take a Stand"** for workplace safety and health.

For this tenth annual **"Take a Stand Day,"** the MIOSHA program is dedicating more than 125 professional staff to visit Michigan high-hazard industries targeted by the MIOSHA [Strategic Plan](#). MIOSHA safety and health professionals-including compliance staff, outreach consultants, managers, and supervisors, will be scheduled on "Take a Stand Day" to provide one-on-one consultations. **There will be no CITATIONS or FINES for participating workplaces.** However, participants must agree to correct all serious conditions.

To schedule a visit:

Complete a [Request for Consultative Assistance \(RCA\)](#) form electronically and send to MIOSHA.

Email Address: cetrca@michigan.gov

Mailing Address:

MIOSHA/CET Division
7150 Harris Drive
P.O. Box 30643
Lansing, MI 48909-8143
Attn: Take A Stand Day

Fax Number: (517) 322-1374

Deadline: Submit your request by July 23, 2014. You will be contacted two weeks prior to the date for scheduling.

For more information visit: http://www.michigan.gov/lara/0,4601,7-154-61256_11407-321937--,00.html





2014 SMRCA Golf Outing

The SMRCA
Annual Golf Outing
will be held on

MONDAY, May 19, 2014

At Twin Lakes Golf Club,
Oakland, MI

Registration forms
have been sent out.

Reserve your spot today!

Joint Apprenticeship School Upcoming Classes

Classes available to all Detroit 149 members
for upgrade training. Classes are:

Apprentice Two & EPDM
Monday evenings starting on July 28

Apprentice One & PVC/TPO
Tuesday evenings starting on July 29

BUR One & Steep Slope One
Wednesday evenings starting on July 30

BUR Two & Steep Slope Two
Thursday evenings starting on July 31

All classes begin at 6:30 pm
Journeyman upgrade classes are available to
all Detroit 149 Members. Dues must be
current in order to enter the training center.

If you are interested in any of these classes
contact the JAC School at 248-543-3847 to
make arrangements.

MiRCA 49th Annual Convention July 24-27, 2007

The Michigan Roofing Contractors Association Convention
will be held at

Crystal Mountain

located in Thompsonville, MI.



www.crystalmountain.com

Registration information will follow at a later date.

If you would like to secure your room reservations,
contact the MiRCA Office for more information.

Mark Your Calendars!

Birthday Wishes



Mark Stasa
Kerr, Russell & Weber PLC
May 7

Jody Smith
Allied Building Products
May 15

Bob Bair
ALCO Products, LLC
June 11

Judd Crane
Crane Roofing, Inc.
June 20

Lisa Yontz
ABC Supply Company
July 13

Mike Mass
Siplast Roofing & Waterproofing Systems
July 23

Marie Schena
Schena Roofing & Sheet Metal Co., Inc.
July 31

Ed Karpinski
ALCO Products, LLC
August 8

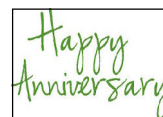
Anniversary Wishes

Pat & Jenny Casey
T.F. Beck Company
May 21

Todd & Amanda Sova
National Roofing & Sheet Metal Company., Inc.
May 21

Heather & Chris Hadley
SMRCA
June 29

Terry & Wally Kiciak
TK Roofing Products and Marketing
August 14



**Southeastern Michigan Roofing
Contractors Association**

Michigan Roofing Contractors Association

Detroit Roofers JATC Local 149

Roofers Local #149



2nd Annual Safety Day

The SMRCA and the JATC (Joint Apprenticeship and Training Center) hosted the 2nd Annual Safety Day on Friday, February 21, 2014.

Brian Renaud, Construction Safety Consultant, MIOSHA presented "Fall Protection" and Jim Hughes presented "Life After a Fall".

The presentations were very informative and interactive. Various roofing safety vendors were on hand displaying their safety materials.

The event was a success and we are looking forward to next year's Safety Matters..Safety Day!

We are looking for session topics for next year. Please contact Heather Hadley at heather.hadley@smrca.org or Brian Gregg at bgregg@Detroitroofers.org with your suggestions.

Thank you to everyone that attended and participated!



NRCA's 10 @ 10—April 2014

OSHA Silica Regulation

On April 2, NRCA Executive Vice President William Good testified at a hearing to review the Occupational Safety and Health Administration's (OSHA's) proposed silica regulation. Good reiterated NRCA's opposition to the proposal, as outlined in comments filed by NRCA in February, and conveyed NRCA's primary concern that the regulation will actually increase fall hazards in roofing. Given the unique nature of roofing work, NRCA is requesting that OSHA grant an exemption from the regulation for roofing contractors and has requested the agency to work with NRCA and other stakeholders to develop silica protection solutions without increasing other safety risks. Good also pointed out that OSHA's cost estimates for employer compliance with the proposed regulation are greatly underestimated and need to be re-examined by the agency. OSHA held several weeks of hearing, during which it received many expressions of opposition to the silica regulation from NRCA and other industry organizations.

National Labor Relations Board

On April 7, NRCA filed comments with the National Labor Relations Board (NLRB) in opposition to the board's proposed regulation, issued in February, containing major changes in union election procedures. NRCA believes the proposed changes will shorten the time frame under which union representation elections are held and greatly restrict the ability of employers to discuss collective-bargaining issues with employees during a union-organizing campaign. The proposed regulation originally was issued in 2011 but was later invalidated by a federal court that determined, in a legal challenge supported by NRCA, the NLRB issued it without a valid quorum. In a recent development, on April 9, the House Education and the Workforce Committee approved two bills designed to counteract the NLRB regulation. NRCA supported both bills—the Workforce Democracy and Fairness Act (H.R. 4320) and the Employee Privacy Protection Act (H.R. 4321) - which were approved on party-line votes in the committee. Full House passage of the bills appears likely, but there is no chance the Senate will approve either bill this year.

Affordable Care Act

As part the Affordable Care Act's (ACA's) employer mandate to provide government-approved health benefits to workers, a full-time employee is classified as working 30 hours per week. H.R. 2575, the Save American Workers Act, would replace the 30-hour definition of a full-time employee for ACA purposes to 40 hours per week. Most employers have long considered 40 hours to be the standard definition of a full-time employee because Fair Labor Standards Act requirements, such as overtime compensation, are based on a 40-hour week; thus, NRCA and many other business groups support H.R. 2575 to maintain consistency in federal law. Last week, the House passed the bill by a vote of 248-179, with all House Republicans and 18 Democrats in support. It is unclear whether this legislation will receive consideration in the Senate, as it significantly would modify the president's signature law.

Immigration Reform

The current conventional wisdom holds that immigration reform is dead for 2014, with a major reason being that many House Republicans fear taking action on an issue that might seriously divide the party in advance of the November elections. However, some Republicans are quietly working behind the scenes to convince their colleagues that it makes political sense for them to address immigration in some form this year. These lawmakers believe President Obama will implement some type of unilateral executive measure on immigration later this year if Congress fails to act, and that such action would put them on the defensive just before the fall elections. Some Republicans believe it is better to move their own immigration policy initiatives this summer to head off any action by the president and are working to convince their colleagues to adopt this strategy. The Essential Worker Immigration Coalition, of which NRCA is a leading member, issued a statement urging the House to move forward regarding immigration this year and urging the administration not to take any executive action that would hamper potential legislative solutions.

Industry Schedule of Events

June 8-11, 2014

Western Roofing Expo
Las Vegas, NV
www.wsrca.com



June 26-28, 2014

AIA 2014 National Convention Expo
Chicago, IL
www.aia.org

CHICAGO!

July 11-12, 2014

FRSA Convention and Florida
Roofing & Sheet Metal Expo
Orlando, FL
www.floridaroo.com



July 14-17, 2014

RCMA 2014 International Roof
Coatings Conference
Baltimore, MD
www.roofcoatings.org



September 9-12, 2014

CONSTRUCT
Baltimore, MD
www.constructshow.com



September 22-23, 2014

Best of Success
Marco Island, FL
www.bestofsuccessconference.com



September 22-24, 2014

Polyurethanes Technical
Conference
Dallas, TX
www.polyurethane.americanchemistry.com



September 30—October 3, 2014

RTA's 39th Annual Conference &
Trade Show
San Antonio, TX
www.roofingcontractors-texas.com



Contractors Clothing

Mention "MiRCA" and
receive a 10% discount at
Contractors Clothing.



www.contractorsclothing.com
248-544-7380

10% off

Apps for Work and Fun



Chemical Safety Data Sheets

Displays International Chemical Safety Cards [ICSC]
iphone: Free
iPad: Free



Crane Operator Hand Signals

Gives users instant access to all necessary crane hand signals.
iphone: Free
Android: Free



CPR Tempo

Provides audio and visual cues to aid the timing of chest compressions during cardiac resuscitation (CPR).
iphone: Free
iPad: Free



First Aid by American Red Cross

Get the app and be prepared for what life brings.
iphone: Free
iPad: Free
Android: Free



Human Anatomy

SIMPLE educational quick reference app that contains the information of sixteen different biological systems.
iphone: Free
iPad: Free
Android: Free



Knot Guide

Need to tie a knot? Knot Guide will teach you the ropes!
iphone: Free
iPad: Free
Android: Free



Ladder Safety

Easy-to-use interactive ladder safety application.
iphone: Free
Android: Free



NIOSH Pocket Guide to Chemical Hazards

Pocket guide assists users to recognize and control occupational chemical hazards.
iphone: Free
iPad: Free



Pitch Gauge

Calculate the total size and slope of any roof.
iphone: Free
iPad: Free
Android: Free



Pocket Lift Guide

Contains all the great features of the printed version including: references to various B30 standards concerning inspection/rejection criteria for slings and hardware, rigging terminology, guidelines for developing a sound rigging plan, wire rope and chain capacity charts, sling loading information, working with center of gravity and product information on selected Crosby hardware.
Android: \$2.99



Sling Calculator Free

Provides 9 calculators for computing the volume and weight of a load.
iPhone: Free
iPad: Free
Android: Free



Users Guide for Lifting

Contains all the great features of the printed version including: references to various B30 standards concerning inspection/rejection criteria for slings and hardware, rigging terminology, guidelines for developing a sound rigging plan, wire rope and chain capacity charts, sling loading information, working with center of gravity and product information on selected Crosby hardware.
iPad: Free



Wiser

Designed to assist emergency responders in hazardous material incidents. WISER provides a wide range of information on hazardous substances, including substance identification support, physical characteristics, human health information, and containment and suppression advice.
iphone:Free
iPad: Free
Android:Free

These app suggestions are for reference only.

NRCA Bookstore

Receive a 20% discount on the NRCA Member price at the NRCA Bookstore with a special promotion code. Contact the SMRCA for the code.



Education Resources



CAM Online
www.cam-online.com



NRCA
www.nrca.net



MIOSHA
www.michigan.gov/miosha